

APTECH LIMITED

PART I : STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULT FOR THE QUARTER ENDED JUNE,2012

₹ In Lakhs

Particulars	Quarter ended			Year ended
	30th June'12 (Unaudited)	31st Mar'12 (Unaudited)	30th June'11 (Unaudited)	31st Mar'12 (Audited)
<b>1. Income :</b>				
a. Income from operations	2,105	2,284	2,272	9,095
b. Dividend income	-	180	12	442
<b>Total Income</b>	<b>2,105</b>	<b>2,464</b>	<b>2,284</b>	<b>9,537</b>
<b>2. Expenditure :</b>				
a. Employees cost	631	458	604	2,199
b. Training and Education expenses	495	780	679	2,803
c. Marketing and Advt. expenses :-				
(i) Re-branding expenses	-	-	97	132
(ii) Other expenses	378	166	182	653
d. Provision for doubtful debts	89	76	89	311
e. Administration expenses	371	428	358	1,678
f. Depreciation	139	139	181	704
<b>Total Expenses</b>	<b>2,103</b>	<b>2,047</b>	<b>2,190</b>	<b>8,480</b>
<b>3. Profit from operations before other income (1-2)</b>	<b>2</b>	<b>417</b>	<b>94</b>	<b>1,057</b>
<b>4. Other income</b>	<b>342</b>	<b>332</b>	<b>80</b>	<b>783</b>
<b>5. Profit before interest and exceptional items (3+4)</b>	<b>344</b>	<b>749</b>	<b>174</b>	<b>1,840</b>
<b>6. Interest and finance charges</b>	<b>5</b>	<b>2</b>	<b>0</b>	<b>19</b>
<b>7. Profit after interest but before tax (5-6)</b>	<b>339</b>	<b>747</b>	<b>174</b>	<b>1,821</b>
<b>8. Exceptional Items</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>9. Profit / Loss from ordinary activities before tax (7 + 8)</b>	<b>339</b>	<b>747</b>	<b>174</b>	<b>1,821</b>
<b>10. Tax expense :</b>				
Income tax and Wealth Tax (Net of MAT entitlement)	45	1	-	1
<b>11. Profit/(Loss) after Tax (9 - 10)</b>	<b>294</b>	<b>746</b>	<b>174</b>	<b>1,820</b>
<b>12. Paid-up Equity share capital (Face value ₹ 10 each)</b>				<b>4,879</b>
<b>13. Reserve excluding revaluation reserve</b>				<b>21,618</b>
<b>14. Earnings per share (EPS)</b>				
(a) Basic ( ₹ )	<b>0.60</b>	<b>1.53</b>	<b>0.36</b>	<b>3.73</b>
(b) Diluted ( ₹ )	<b>0.60</b>	<b>1.52</b>	<b>0.36</b>	<b>3.70</b>

**PART II : Selected Information for the quarter ended June 30,2012**

**(A) Particulars of shareholding :-**

Particulars	Quarter ended			Year ended
	30th June'12	31st Mar'12	30th June'11	31st Mar'12
<b>1. Public shareholding</b>				
- Number of shares	29,976,385	31,326,818	31,306,818	31,326,818
- Percentage of share holding	61.44%	64.21%	64.19%	64.21%
<b>2 . Promoters &amp; Promoters Group Shareholding</b>				
<b>a) Pledged/Encumbered:-</b>				
- Number Of shares	650,000	650,000	650,000	650,000
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	3.45%	3.72%	3.72%	3.72%
- Percentage of shares (as a % of the total share capital of the Company)	1.33%	1.33%	1.33%	1.33%
<b>b) Non Encumbered:-</b>				
- Number Of shares	18,165,036	16,814,603	16,814,603	16,814,603
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	96.55%	96.28%	96.28%	96.28%
- Percentage of shares (as a % of the total share capital of the Company)	37.23%	34.46%	34.48%	34.46%

**(B) Information on investors' complaints for the quarter ended June 30, 2012**

Particulars	Pending at the beginning of the quarter	Received during the quarter	Disposed of during the quarter	Remaining unresolved at the end of the quarter
No. of complaints	Nil	1	1	Nil

STANDALONE SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

₹ In Lakhs

Particulars	Quarter ended			Year ended
	30th June'12 (Unaudited)	31st Mar'12 (Unaudited)	30th June'11 (Unaudited)	31st Mar'12 (Audited)
<b>1) SEGMENT REVENUE</b>				
A. Retail	1,880	1,632	2,030	7,454
B. Institutional	225	652	242	1,641
C. Others				
<b>TOTAL</b>	<b>2,105</b>	<b>2,284</b>	<b>2,272</b>	<b>9,095</b>
<b>2) SEGMENT RESULTS (BEFORE EXCEPTIONAL ITEMS)</b>				
A. Retail	511	589	662	2,674
B. Institutional	(4)	73	(27)	150
<b>TOTAL</b>	<b>507</b>	<b>662</b>	<b>635</b>	<b>2,824</b>
Less: Overhead including other expenses (unallocable)	505	426	553	2,209
<b>TOTAL</b>	<b>2</b>	<b>236</b>	<b>82</b>	<b>615</b>
<b>3) EXCEPTIONAL ITEMS</b>				
A. Retail	-	-	-	-
B. Institutional	-	-	-	-
<b>TOTAL</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Less: Overhead including other expenses (unallocable)	-	-	-	-
<b>TOTAL</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>4) SEGMENT RESULTS (AFTER EXCEPTIONAL ITEMS )</b>				
A. Retail	511	589	662	2,674
B. Institutional	(4)	73	(27)	150
<b>TOTAL</b>	<b>507</b>	<b>662</b>	<b>635</b>	<b>2,824</b>
Less: Overhead including other expenses (unallocable)	505	426	553	2,209
<b>TOTAL</b>	<b>2</b>	<b>236</b>	<b>82</b>	<b>615</b>
Add: Other Unallocable income	342	513	92	1,225
:- Retail	30	67	6	104
:- Institutional	2	19	0	19
:- Unallocable	310	427	86	1,102
Less: Other Unallocable Expenses	5	2	0	19
<b>TOTAL PROFIT BEFORE TAX</b>	<b>339</b>	<b>747</b>	<b>174</b>	<b>1,822</b>
<b>Particulars</b>	<b>As at 30th June'12</b>	<b>As at 31st Mar'12</b>	<b>As at 30th June'11</b>	
<b>1) CAPITAL EMPLOYED (SEGMENT ASSETS - SEGMENT LIABILITIES)</b>				
A. Retail	1,528	1,550	1,344	
B. Institutional	179	(5)	227	
C. Unallocable Assets- Liabilities	2,103	2,574	1,272	
D. Investments and Advances to Subsidiaries	13,561	12,939	22,885	
E. Cash and Cash Equivalent	9,420	9,452	982	
<b>TOTAL</b>	<b>26,791</b>	<b>26,510</b>	<b>26,710</b>	

Notes :

1) The Company has identified Business Segments (industry practice) as its primary segment. Segments have been identified taking into account the nature of services, the differing risks & returns, the organizational structure & the internal reporting system.

2) Figures for the previous year/quarters have been regrouped/recast, wherever necessary, to conform to the current period.

For APTECH LIMITED

Ninad Karpe  
Managing Director & CEO

Place : MUMBAI

**Notes :**

- 1 The above results have been reviewed by the Audit Committee of the Board and adopted at the meeting of the Board of Directors held on 20th July, 2012. The Statutory Auditors of the Company have carried out Limited Review of the unaudited Financial Results as required under Clause 41 of the Listing Agreement and the related report will be submitted to the concerned Stock exchanges.
- 2 Accounting policies and practices which are material in determining the results of operation for the period are consistent with those adopted in the audited financial statement for the year ended 31st March, 2012.
- 3 The Company has made an applications to the Central Government, seeking approval for remuneration paid to the Managing Director in excess of limits prescribed under provisions of the Companies Act, 1956 aggregating Rs. 25,03,601 for the year ended 31st March, 2011 and Rs. 67,46,296 for the year ended 31st March, 2012 . The approvals from Central Government are awaited.
- 4 During the quarter, the Company has invested US\$ 500,000 in the shares of Syntea SA, Poland which comprises 9.09% of share capital of the said Polish company.
- 5 Figures for the quarter ended March 31,2012 are the balancing figures between audited figures in respect of the full financial year and the published year-to-date figures upto the third quarter of the previous financial year. The figures for the previous periods have been regrouped/ reclassified accordingly.

**For APTECH LIMITED**

**Ninad Karpe  
Managing Director & CEO**

**Place : Mumbai**